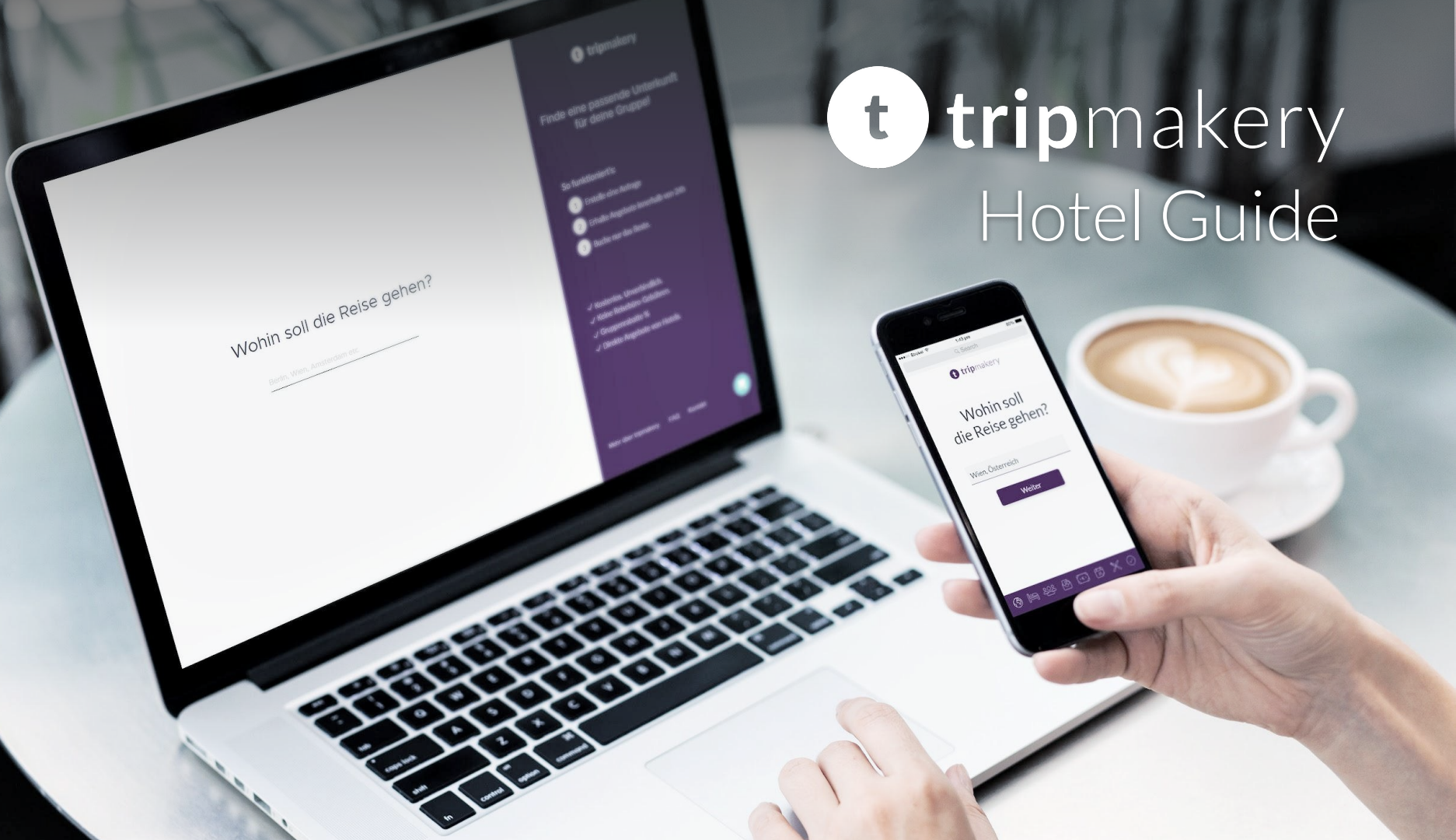


t tripmavery Hotel Guide



What is tripmakery.com?



tripmakery.com is an innovative hotel booking platform for groups.

Every month more than 11.000 groups like **social clubs, companies, school classes, friends & families** are using tripmakery.com as their preferred hotel booking platform.



Specialist for group bookings
(300,000+ groups handled to date)



Founded in 2016 with HQ in Vienna
(15 employees)



We support groups with their hotel bookings using our advanced booking system and our experienced service team.

Who are the customers of tripmakers.com?



70%

Leisure Clients



30%

Business Clients



Average group profile:

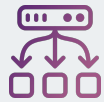
- 25 persons
- 2 nights
- ~ 4.000€ budget

New since 2024: Group tool for hotels

How can we work with tripmakery?



There are **two ways** to work with tripmakery.com:



Cooperation via Channel Manager

- automated group offers
- 90% less manual effort
- 3x higher conversion rates
- Group tool for your own enquiries



Cooperation via e-mail requests (RFPs)

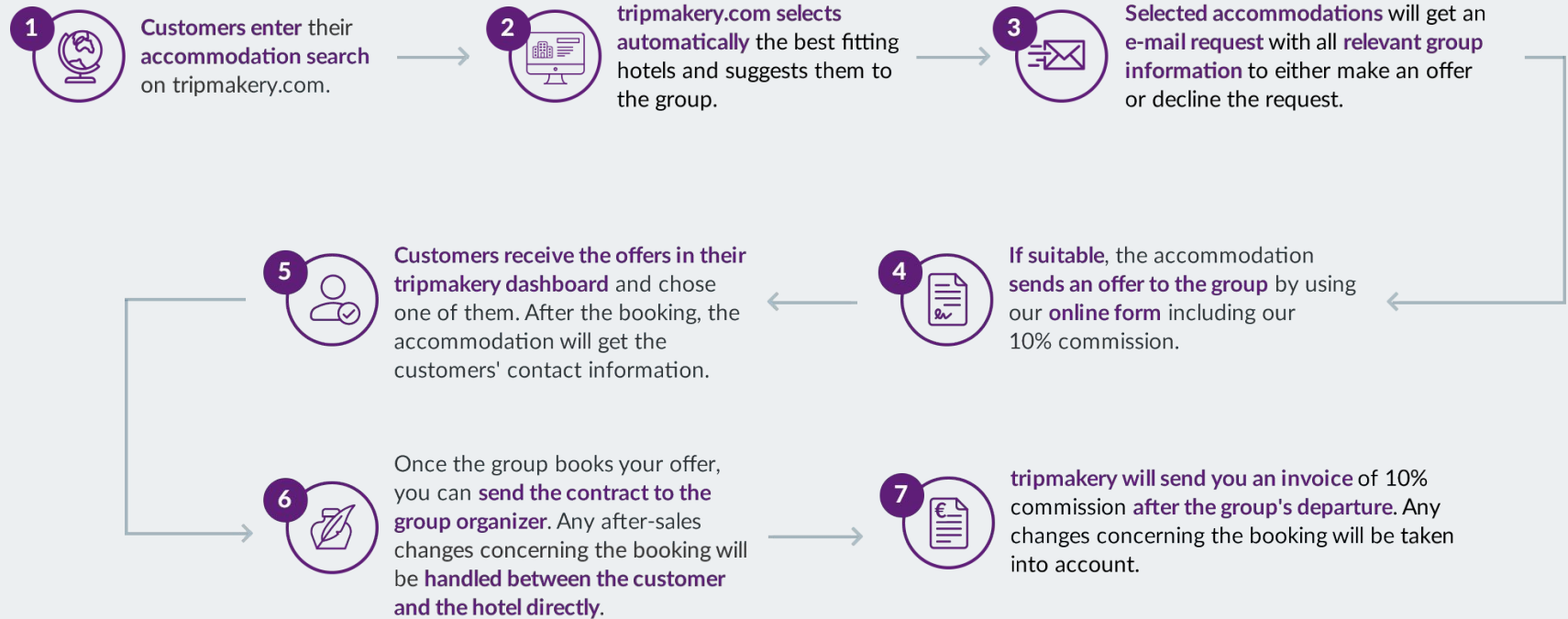
- simple cooperation based on e-mail requests
- fast offer creation via online-form
- easy handling of complex requests

Cooperation via Channel Manager



*BAR-rate; standard-rate; group-rate

Cooperation via E-Mail Request (RFPs)



How can accommodations participate?



Basically every accommodation whether a hotel, hostel, or B'n'B can list their offer on tripmakers.

Preconditions are an **interest for travel groups** (from 5 pax) and the agreement to our terms and conditions (see online).

We work with a **10% commission** that has to be included in the group offer. tripmakers acts as an intermediary and the customer receives the offer directly. We will not sell your offer to third parties. Once the group leaves you will get an invoice from us.

Our goal is to create a **barrier-free hotel marketplace** without any pitfalls. Therefore, you don't have to subscribe to any listings or pay any sign-up fees.

We want to create a **holistic inventory**. Therefore we are interested in basically every cooperation. In the mid-term, we will of course re-evaluate the cooperation to ensure that that the offers work well for us and our customers.

Do you have any questions?



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